

A Comprehensive Study of Price-to-Earnings Ratios Across Industries

Chithira Nirmal¹, Balaji M¹, Charumathy S¹, Atchaya J¹, Dr. Ravi Veeraraghavan²

¹PGDM Student, Xavier Institute of Management & Entrepreneurship, Chennai

²Professor, Xavier Institute of Management & Entrepreneurship, Chennai

ABSTRACT

An important statistic in financial research is the Price-to-Earnings (P/E) ratio, which shows how much a firm is worth in relation to its earnings. The objective of this research is to investigate P/E ratios in a broad range of businesses in order to determine the ways in which industry-specific variables affect this valuation measure. Through the examination of data from various sectors such as technology, healthcare, consumer goods, and energy, we are able to discern trends and differences in P/E ratios that correspond with the fundamental dynamics of the industry and the state of the market. In order to guarantee a representative analysis, this study makes use of a dataset that spans a wide variety of businesses, both big and small. The results show notable differences in P/E ratios amongst industries, which can be attributed to growth potential, risk tolerance, and market sentiment. This research delves into the consequences of these discrepancies for analysts and investors, providing understanding of how industry features influence value methodologies and investing tactics. The outcomes enhance the precision and applicability of financial assessments by deepening our understanding of how P/E ratios can be placed within frameworks unique to a given industry.

This study offers important insights into how industry-specific characteristics influence firm valuations, which has ramifications for investors and financial experts alike. Knowing how P/E ratios vary between industries improves the accuracy of valuation models and enables investors to make better-informed investment decisions. The results underscore the need of taking industry dynamics into account for analysts when evaluating P/E ratios and making projections. By presenting a thorough investigation of how sectoral variations affect valuation indicators, this research also adds to the body of knowledge in the financial field by presenting a nuanced viewpoint on financial reporting and investment analysis. By investigating new metrics or looking into how developing market trends affect P/E ratios, future study could expand on these findings.

Keywords: 1. Price-to-Earnings 2. Valuation 3. P/E ratio 4. Investment Decisions 5. Financial research

INTRODUCTION

A common fundamental valuation indicator used by analysts, investors, and financial professionals to determine the relative value of a company's shares is the Price-to-Earnings (P/E) ratio. A quick picture of what investors are prepared to pay for every dollar of earnings is given by this ratio, which is computed by dividing the current share price by the earnings per share (EPS). The P/E ratio is an essential tool for assessing individual businesses, but because of many industry-specific elements and market situations, its applicability might fluctuate greatly throughout different industries.

Accurate financial analysis and well-informed investment decisions depend on an understanding of the differences in industry P/E ratios. Variations in P/E ratios between sectors can be substantial due to industry-specific factors like capital intensity, risk profiles, growth potential, and regulatory regimes. In comparison to more stable and established industries like as consumer staples or utilities, technology businesses, with their tendency toward quick growth and strong volatility, might have higher P/E ratios. On the other hand, P/E ratios may be lower in sectors with high capital requirements and low growth forecasts. In doing so, this study seeks to provide a thorough analysis of the ways in which various sectors affect P/E ratios by methodically investigating and analyzing these variety. It aims to accomplish this by improving the accuracy of investment strategies and the understanding of valuation processes.

In order to accomplish this goal, the study starts with a thorough examination of the P/E ratio's theoretical foundations, which is followed by an empirical analysis of a sizable dataset made up of businesses from a variety of industries. This study attempts to identify trends and abnormalities in P/E ratios that are specific to each business by using sophisticated statistical techniques and taking into account a range of external economic factors. In addition, the research will explore how these discoveries affect short- and long-term investing strategies, offering analysts and investors practical information. Comprehending the relationship between industry features and P/E ratios will improve strategic decision-

making in financial planning and investment, in addition to improving valuation models.

REVIEW OF LITERATURE

Srinivasan, N., & Subramanian, R. (2003). This study uses valuation ratios, such as P/E ratios, to examine the effectiveness of the Indian stock market. It investigates the implications for market efficiency and offers insights into the relationship between P/E ratios and stock performance in India. This study is directly relevant because it looks at how P/E ratios are used in the Indian context, which is crucial to comprehending how elements unique to the Indian industry affect P/E ratios.[1]

Reddy, K. S. (2005). P/E ratios are among the factors that Reddy's research identified as influencing Indian stock prices. The study investigates the relationship between P/E ratios and stock prices and a number of variables, including corporate performance and the state of the economy. Understanding the precise variables influencing P/E ratios in the Indian market and how these variables change amongst industries is made easier with the help of this research.[2]

Bhattacharya, U., & Nair, P. (2010). Bhattacharya and Nair examine how the Indian market responds to P/E ratios in the context of emerging markets. In comparison to more developed markets, their analysis sheds light on how investors in India see and respond to P/E ratios. Understanding the behavior and significance of P/E ratios in various Indian market sectors is made possible by this research in particular.[3]

Mohan, R. (2012). Mohan's sectoral analysis focuses on the variations in P/E ratios among India's various industries. The study is extremely useful for a thorough investigation of P/E ratios across diverse sectors within the Indian context since it offers a detailed examination of how industry-specific variables influence P/E ratio.[4]

STATEMENT OF PROBLEM

The Price-to-Earnings (P/E) ratio is a widely used financial metric that offers insights into a company's valuation relative to its earnings. However, the effectiveness and interpretation of the P/E ratio can vary significantly across different industries due to unique sector-specific characteristics, economic conditions, and market dynamics. In the context of the Indian stock market, there is a growing need to understand how these variations impact P/E ratios and, consequently, investment decisions and financial analyses.

Despite the extensive use of P/E ratios in valuation, existing research has predominantly focused on broad, generalized applications or has been limited to specific sectors or markets outside India. This lack of detailed, industry-specific analysis within the Indian context creates a gap in understanding how P/E ratios behave across various industries in India.

This research report will mainly address the following issues:

Overview of Price-to-Earnings (P/E) Ratios: Definition and significance of the P/E ratio. How P/E ratios are calculated (both trailing and forward). Why the P/E ratio is an important metric for investors.

Comparison of P/E Ratios Across Different Industries: How P/E ratios vary between industries (e.g., technology vs. utilities vs. healthcare). The role of industry-specific factors such as growth rates, risk levels, and market maturity. Examples of high-P/E and low-P/E industries, and what these numbers suggest about future earnings expectations.

Factors Affecting P/E Ratios: Influence of market conditions (bull vs. bear markets). The impact of interest rates and inflation on P/E ratios. Company-specific factors like profitability, earnings growth, and debt levels that affect P/E.

Advantages and Limitations of Using P/E Ratios:

Situations where P/E ratios are most useful for comparison. Pitfalls of relying solely on P/E ratios (e.g., distortions caused by negative earnings or one-time charges).

Case Studies and Industry Comparisons: Real-world examples of how P/E ratios vary across key sectors like tech, energy, finance, and retail.

Conclusion and Investment Implications: Summarize the key findings on how P/E ratios differ by industry. Offer insights on how investors can use this data to inform their decision

OBJECTIVES

Analyse and Compare P/E Ratios Across Key Industries: Identify how P/E ratios vary across different industries and the factors driving these variations.

Evaluate the Impact of Industry-Specific and Market Factors on P/E Ratios: Explore how growth potential, risk levels, and economic conditions influence P/E ratios within various sectors.

Provide Insights for Investors: Offer actionable insights on how investors can use industry-specific P/E ratio data to make informed investment decisions.

SCOPE OF STUDY

This study's purview includes a thorough examination of Price-to-Earnings (P/E) ratios in a number of different industries, such as consumer goods, energy, technology, healthcare, financial services, and utilities. It will concentrate on both historical and present P/E ratios, contrasting patterns over the last several years to draw attention to differences between sectors and more general market dynamics. With a focus on major economies including the US, Europe, and Asia, the research will use a worldwide approach to guarantee a thorough grasp of the regional variations in P/E ratios. Along with both historical and forward P/E ratios, important factors influencing P/E ratios will be explored, including growth forecasts, market volatility, interest rates, and industry-specific hazards. The study will also evaluate the real-world consequences for investors, showing how P/E ratios can inform stock selection and portfolio strategies while addressing the limitations of relying solely on this metric.

METHODOLOGY

1. Data Collection:

Primary Data:

Data on P/E ratios will be gathered from reliable financial databases, including the National Stock Exchange (NSE), Bombay Stock Exchange (BSE), and other market research platforms. Information from leading financial institutions, industry reports, and economic forecasts will be integrated to ensure comprehensive coverage.

Secondary Data:

Published literature, industry reports, financial publications, and government reports will be reviewed to provide context and historical background on P/E ratio trends in India.

2. Industry Selection:

A range of key sectors in India will be selected for detailed analysis, including technology, healthcare, financial services, energy, consumer goods, and industrials. These sectors represent the diversity of the Indian economy. Within each sector, companies will be chosen based on market capitalization and performance, ensuring that large-cap, mid-cap, and small-cap firms are included for a holistic view.

3. Data Analysis:

Quantitative Analysis:

The P/E ratios of companies across sectors will be calculated and compared using statistical tools. Both trailing P/E ratios (based on historical earnings) and forward P/E ratios (based on projected earnings) will be analysed to capture a complete view. Key financial metrics influencing P/E ratios (growth rate, risk profile, earnings volatility) will be examined through regression analysis.

4. Comparative Analysis:

A comparative study will be conducted across industries to identify trends and patterns in P/E ratios. Factors such as growth potential, economic conditions, market volatility, and sector-specific regulations will be considered to explain the variations.

5. Interpretation of Findings:

The research will assess the investment implications of P/E ratio trends across different industries. The study will also

explore how macroeconomic factors like inflation, interest rates, and fiscal policy in India influence sectoral P/E ratios.

6. Conclusion and Recommendations:

Based on the findings, conclusions will be drawn about the reliability of P/E ratios as a tool for investment decisions in various industries. Practical recommendations for investors on how to interpret and use P/E ratios in the Indian market will be provided.

Operational definition for the important economic terms used in this paper

1. **Price-to-Earnings (P/E) Ratio:** The P/E ratio is a financial indicator that compares a company's stock price to its earnings per share (EPS). It is determined by dividing the current stock price by the EPS from the past 12 months (trailing P/E) or expected future earnings (forward P/E). In this analysis, the P/E ratio will be employed to assess how different industries are valued based on their earnings potential.
2. **Earnings Per Share (EPS):** EPS represents a company's net income divided by its outstanding shares, reflecting profitability on a per-share basis. In this study, EPS will be used both to calculate the P/E ratio and as a measure of a company's profitability.
3. **Trailing P/E Ratio:** The trailing P/E ratio is calculated by dividing the current share price by the EPS from the previous 12 months. It indicates how much investors are willing to pay for each unit of a company's past earnings. This metric will be used to evaluate companies based on their historical performance.
4. **Forward P/E Ratio:** This ratio is calculated by dividing the stock price by projected earnings for the upcoming financial year. It reflects market expectations for future profitability. The forward P/E ratio in this research will help gauge anticipated earnings potential across various industries.
5. **Industry Growth Rate:** This refers to the annual percentage increase in revenue or earnings within a particular industry. It serves as an indicator of the sector's overall expansion and market potential. This metric will be used to explain differences in P/E ratios across industries in India.
6. **Inflation:** Inflation measures the rate at which prices for goods and services rise, decreasing the purchasing power of money. Typically measured by the Consumer Price Index (CPI), this study will examine the effect of inflation on industry earnings and how it influences P/E ratios, especially in sectors more sensitive to price fluctuations.
7. **Interest Rates:** Interest rates, typically set by central banks, represent the cost of borrowing money. In this research, interest rates will be analyzed for their impact on corporate borrowing costs and profitability, as well as their role in shaping investor expectations, which are reflected in P/E ratios.

ANALYSIS AND INTERPRETATION:

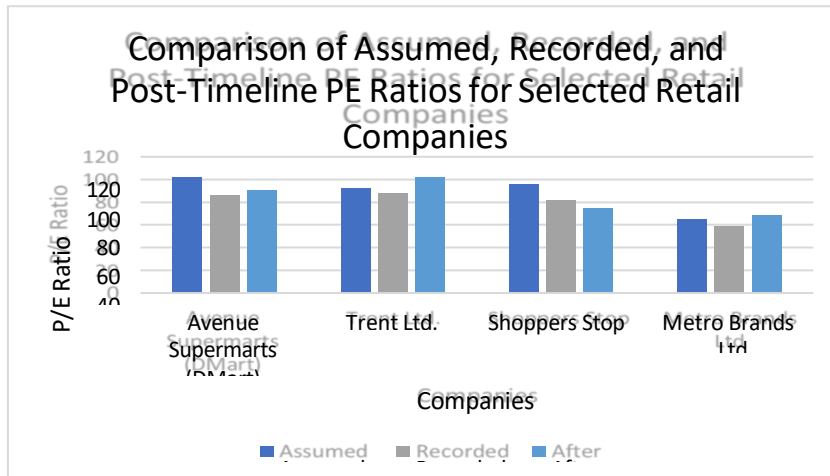
The data collected are analysed under three scenarios:

Assumed P/E Ratio - December 2022 Recorded P/E Ratio - March 2023 After P/E Ratio - June 2023

Table 1: Shows the P/E Ratios of the selected Retail Companies.

Retail			
PE RATIOS	Assumed	Recorded	After
Avenue Supermarts (DMart)	102.13	85.67	90.16
Trent Ltd.	92.08	87.56	102.35
Shoppers Stop	95.42	81.68	74.5
Metro Brands Ltd	65.03	58.31	68.43

Fig 1: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Selected Retail Companies.



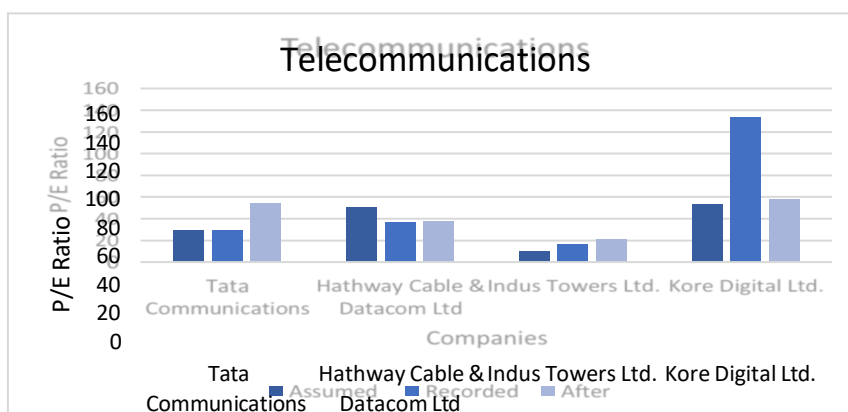
Interpretation:

While Trent Ltd. has exceeded its expected PE ratio, the other three companies, particularly Shoppers Stop, have struggled to meet their assumed targets. Avenue Supermarts and Metro Brands show some recovery, but not enough to meet their original PE assumptions.

Table 2: Shows the P/E Ratios of the selected Telecommunication Industry.

Telecommunications			
P/E RATIOS	Assumed	Recorded	After
Tata Communications	29.29	28.97	54.46
Hathway Cable & Datacom Ltd	50.73	36.75	37.67
Indus Towers Ltd.	9.29	16.24	21.19
Kore Digital Ltd.	53.48	133.43	57.63

Fig 2: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Telecommunication Industry.



Interpretation:

Tata Communications: Shows a slight increase in PE ratio from "Assumed" (29.29) to "After" (54.46), indicating a rising valuation over time, possibly due to increased investor confidence. Hathway Cable & Datacom Ltd: The PE ratio drops significantly from "Assumed" (50.73) to "Recorded" (36.75) but stabilizes "After" at 37.67. This could indicate market

correction or revaluation due to changing financial performance. Indus Towers Ltd: Starts with a very low "Assumed" PE of 9.29, which increases to 16.24 in "Recorded," before reaching 21.19 in the "After" stage. This suggests a strong upward trend, potentially due to improved performance or future growth expectations. Kore Digital Ltd: Shows the most volatility, with a PE ratio jumping dramatically from "Assumed" (53.48) to "Recorded" (133.43), before dropping again to 57.63 in the "After" phase. The market may have experienced a temporary spike in valuation, followed by a correction. Tata Communications and Indus Towers Ltd seem to offer more stability and steady growth potential.

Table 3: Shows the P/E Ratios of the selected Logistics Companies.

PE RATIOS	Assumed	Recorded	After
TVS Logistics India Ltd.	35.72	33.45	37.1
Delhivery Ltd.	45.23	48.67	50.9
Mahindra Logistics Ltd.	28.56	30.12	32.5
Shreeji Translogistics Ltd.	22.89	25.34	27

Fig 3: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Selected Logistics Companies



Interpretation:

The PE ratio of TVS Logistics initially decreased from 35.72 to 33.45, suggesting a decline in market valuation relative to earnings. However, it rebounded to 37.12, indicating improved market sentiment or earnings performance. The PE ratio of Delhivery Ltd steadily increased from 45.23 to 50.89, reflecting consistent growth or positive investor outlook during the period. The PE ratio of Mahindra Logistics Ltd experienced moderate growth, rising from 28.56 to 32.47, indicating a stable market perception of the company's earnings potential. Shreeji Translogistics Ltd saw a gradual increase in its PE ratio from 22.89 to 27.01, which may reflect improved performance or investor confidence over time.

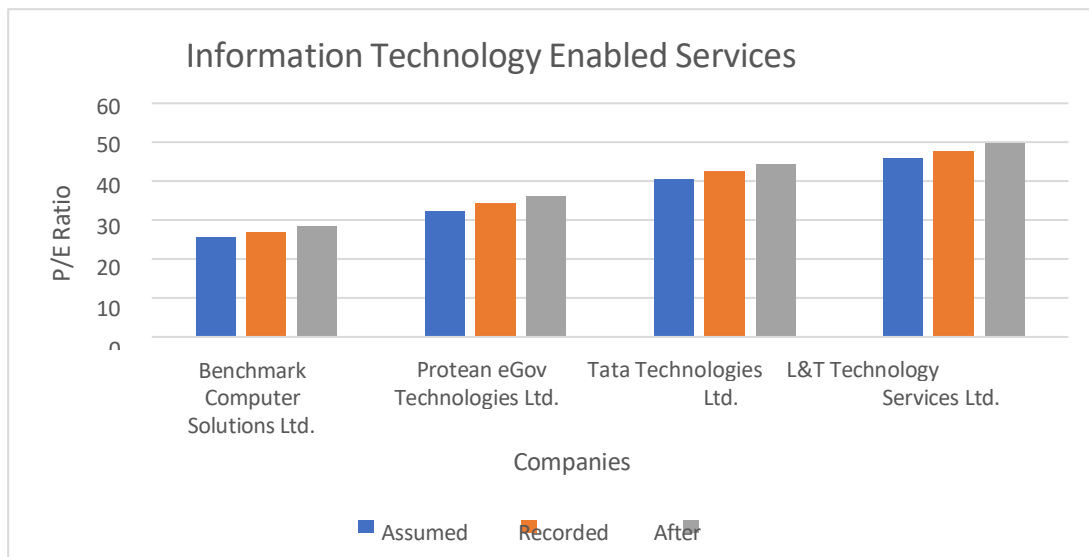
All four logistics companies show improvement in their PE ratios after the recorded phase. Notably, Delhivery Ltd. and TVS Logistics India Ltd. demonstrate stronger performance, as their PE ratios significantly exceed the assumed values. The positive trends across all companies indicate a favorable market outlook for the logistics sector.

Table 4: Shows the P/E Ratios of the selected Information technology enabled services

PE RATIOS	Assumed	Recorded	After
Benchmark Computer Solutions Ltd.	25.47	26.89	28.3

Protean eGov Technologies Ltd.	32.15	34.22	36.1
Tata Technologies Ltd.	40.56	42.34	44.2
L&T Technology Services Ltd.	45.78	47.45	49.7

Fig 4: Comparison of Assumed, Recorded, and PE Ratios for Selected ITES



Interpretation:

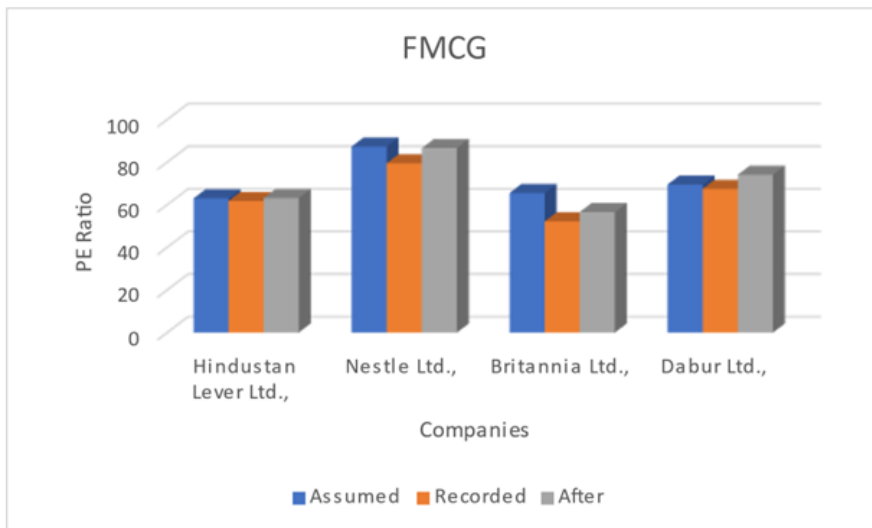
The PE ratio of Benchmark Computer Solutions Ltd rose slightly from 25.47 to 28.34, indicating modest market confidence in the company's future earnings. The ratio of Protean eGov Technologies Ltd increased from 32.15 to 36.07, suggesting strong performance or growth expectations. The PE ratio of Tata Technologies Ltd grew from 40.56 to 44.21, highlighting consistent positive market sentiment towards the company's earnings. The ratio of Tata Technologies Ltd increased from 45.78 to 49.67, reflecting strong investor confidence and potentially strong earnings growth.

All four technology companies exhibit growth in their PE ratios after the recorded period, with each surpassing its assumed PE value. This indicates a positive trend in market valuation and optimism regarding future earnings potential in the technology sector.

Table 5: Shows the P/E Ratios of the selected FMCG Companies

FMCG			
PE RATIOS	Assumed	Recorded	After
Hindustan Lever Ltd.,	63.01	61.74	63.17
Nestle Ltd.,	87.28	79.42	86.58
Britannia Ltd.,	65.48	52.19	56.55
Dabur Ltd.,	69.5	67.44	74.12

Fig 5: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Selected FMCG Companies



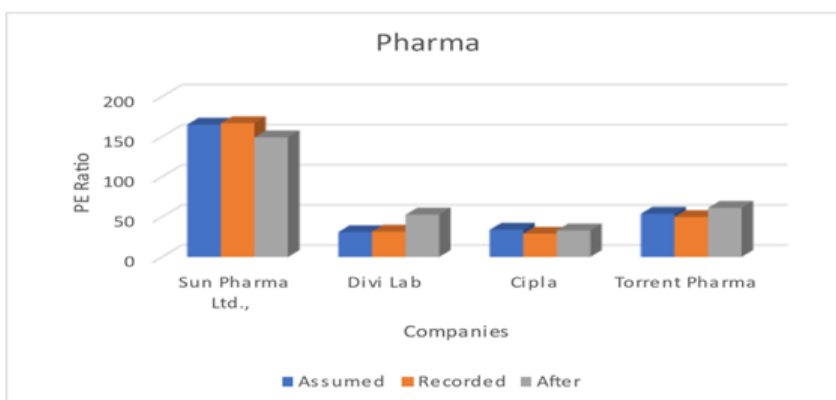
Interpretation:

The FMCG sector generally has higher P/E ratios compared to the pharmaceutical sector (excluding Sun Pharma). This could indicate higher growth expectations or market premiums for FMCG companies. The variation between Assumed, Recorded, and After values suggests that market perceptions or company performance may have shifted during the period of analysis.

Table 6: Shows the P/E Ratios of the selected Pharmaceutical Companies

Pharmaceutical			
PE RATIOS	Assumed	Recorded	After
Sun Pharma Ltd.,	165.13	166.77	149.21
Divi Lab	31.08	31.66	52.88
Cipla	33.94	29.03	33.19
Torrent Pharma	54	49.8	61.29

Fig 6: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Selected Pharmaceutical Companies



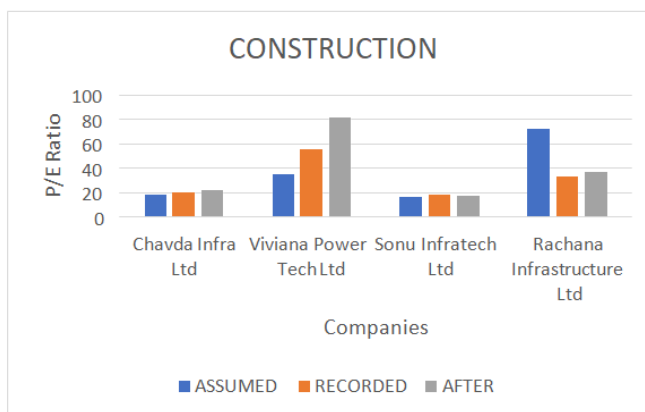
Interpretation:

The Pharmaceutical sector exhibits more varied PE ratios. Sun Pharma Ltd. stands out with exceptionally high PE ratios (165.13 to 149.2), suggesting high growth expectations or possibly inflated valuations. Other pharma companies show lower PE ratios, with Divi Lab and Torrent Pharma experiencing notable increases in their 'After' ratios, potentially indicating improved investor sentiment or future growth expectations.

Table 7: Shows the P/E Ratios of the selected Construction Companies.

CONSTRUCTION			
COMPANIES	ASSUMED	RECORDED	AFTER
Chavda Infra Ltd	18.3	20.7	22.02
Viviana Power Tech Ltd	35.5	55.56	81.44
Sonu Infratech Ltd	16.32	18.06	17.62
Rachana Infrastructure Ltd	72.42	33.19	37.23

Fig 7: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Selected Construction Companies.



Interpretation:

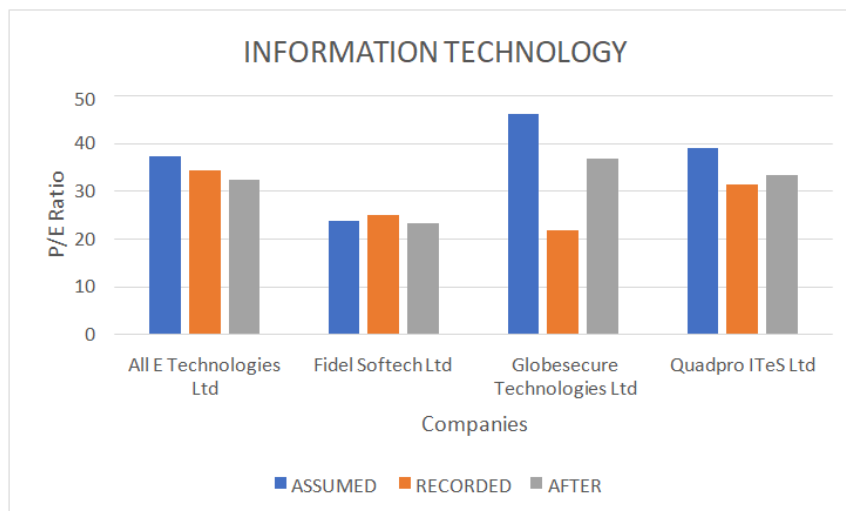
The Construction sector data indicates significant variability among companies. Viviana Power Tech Ltd shows the highest growth from assumed to after periods (35.5 to 81.44), while Rachana Infrastructure Ltd experiences a notable decline (72.42 to 37.23). This suggests diverse performance outcomes within the sector, possibly reflecting different project lifecycles or market conditions affecting each company uniquely.

Table 8: Shows the P/E Ratios of the selected IT Companies.

INFORMATION TECHNOLOGY			
COMPANIES	ASSUMED	RECORDED	AFTER
All E Technologies Ltd	37.46	34.28	32.27
Fidel Softech Ltd	23.86	25.2	23.26
Globesecure Technologies Ltd	46.28	21.75	36.72

Quadpro ITeS Ltd	39.1	31.47	33.53
------------------	------	-------	-------

Fig 8: Comparison of Assumed, Recorded, and Post-Timeline PE Ratios for Selected IT Companies.



Interpretation:

In the Information Technology sector, companies display more moderate fluctuations. Globesecure Technologies demonstrates the most substantial improvement from recorded to after periods (21.75 to 36.72), while others show slight declines or relatively stable performance. This pattern might indicate a generally competitive but less volatile market environment in the IT sector during the observed time frame.

LIMITATIONS OF THE STUDY

1. Dependence on Historical Data:

The analysis relies on historical and forecasted data, which may not fully capture real-time market fluctuations or future economic conditions. Sudden market shifts or unforeseen events, such as economic crises or regulatory changes, may alter the P/E ratios and their interpretation.

2. Industry-Specific Variations:

Different industries operate under unique conditions, such as varying growth rates, risk levels, and market dynamics. The study may not be able to fully account for all the nuances in each industry, potentially leading to oversimplified comparisons across sectors.

3. Limitations of P/E Ratio as a Valuation Metric:

The P/E ratio, while widely used, has its limitations. It does not consider factors like debt levels, cash flow, or asset value. In industries where earnings are volatile or negative, the P/E ratio may not be a reliable indicator of value, which could skew the analysis.

4. Macroeconomic Factors:

The study will consider major macroeconomic factors, but it may not fully capture the impact of smaller, localized economic conditions or sector-specific regulations that could influence P/E ratios in niche markets or emerging industries in India.

5. Data Availability and Accuracy:

The accuracy of the analysis is dependent on the quality and completeness of data sourced from financial databases and market reports. Limited or incomplete data for smaller companies or emerging sectors may affect the representativeness of the findings.

CONCLUSION:

In conclusion, the analysis of Price-to-Earnings (P/E) ratios across various industries highlights notable differences influenced by factors such as growth potential, profitability, and prevailing market conditions. Sectors like technology, pharmaceuticals, and financial services tend to have higher P/E ratios due to their promising growth opportunities and investor confidence, whereas industries such as manufacturing, utilities, and consumer goods typically exhibit lower P/E ratios because of their more stable and predictable earnings.

However, interpreting P/E ratios requires caution, as they are subject to limitations like variations in capital structures, earnings fluctuations, and the potential for overestimating future growth. Comparing P/E ratios between different sectors can be misleading due to differences in business models and economic cycles, making industry-specific comparisons more meaningful.

This study emphasizes the importance of understanding P/E ratios within the context of industry standards, rather than applying them uniformly across the market. To make well-informed investment decisions, investors and analysts should use P/E ratios in conjunction with other financial metrics.

REFERENCES:

- [1] Srinivasan, N., & Subramanian, R. (2003). *Valuation Ratios and Market Efficiency: Evidence from the Indian Stock Market*. *Finance India*, 17(1), 121-134.
- [2] Reddy, K. S. (2005). Determinants of Stock Price in India: An Empirical Analysis. *The IUP Journal of Applied Finance*, 11(3), 5-22
- [3] Bhattacharya, U., & Nair, P. (2010). *Market Reactions to P/E Ratios in Emerging Markets: Evidence from India*. *Emerging Markets Review*, 11(1), 55-72
- [4] Mohan, R. (2012). *The Role of Price-to-Earnings Ratios in Valuing Indian Companies: A Sectoral Analysis*. *Indian Journal of Finance*, 6(2), 24-32
- [5] Website references - Investopedia; Kroll; Ekvista; Simply Wall St; Global Econ Data